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**FOR IMMEDIATE RELEASE**

**DIGITAL SANDBOX NAMED THE HOTTEST MANAGEMENT TEAM IN THE REGION**

*Northern Virginia Technology Council Honors Digital Sandbox Management Team  
for Excellence in Business Strategy and Team Interaction*

RESTON, VIRGINIA – (July 19, 2004) – Digital Sandbox, Inc., a leading provider of Enterprise Risk Management (ERM) solutions, today announced that its management team has been named the “Hottest Management Team” by the Northern Virginia Technology Council (NVTC). The NVTC Hot Ticket Awards recognize companies and individuals in the technology community that have exhibited great vision and an innovative approach to management.

Co-founding Digital Sandbox in 1998, Bryan Ware, chief executive officer, and Anthony Beverina, president and chief operating officer, focused on creating an organization able to build and implement the strongest predictive analytics based ERM tools in the market. Eliminating C-Suite controversy, Ware and Beverina equally divided administrative duties to accentuate each other’s strengths. This symbiotic approach to company management proved highly effective – leading to a compounded annual growth rate of 200 percent and an infusion of \$1.2M in Series A financing in 2003. To support the company’s rapid growth, Digital Sandbox recently appointed Mark Modica, an expert in venture-backed software companies, to round out the management team in the role of chief financial officer.

“The hottest management team is a hardworking group that has a sound business strategy and approach that demonstrates great potential to carry out the company’s core mission,” said Bobbie Kilberg, President, NVTC. “Digital Sandbox was selected for this award by our judges for its exceptional drive to produce tangible results for its customers and investors.”

“From the inception of the company, we have focused on developing and maintaining a management team and corporate structure that supports organizational growth and success,” said Ware. “We are honored to be recognized with this award, which highlights our team of

hardworking people who all believe in the mission of the company and whose individual strengths compliment one another to accomplish the company's goals.”

### **About The Northern Virginia Technology Council**

The Northern Virginia Technology Council (NVTC) is the membership association for the technology community in Northern Virginia. NVTC has more than 1300 member companies representing over 170,000 employees. Our membership includes companies from all sectors of the technology industry including information technology, software, Internet, ISPs, ASPs, telecommunications, bioscience, and aerospace, as well as the service providers that support these companies. NVTC provides its members with: (1) over 110 networking and educational events per year; (2) comprehensive member benefit services, (3) public policy advocacy on a broad range of technology issues at the state and regional levels, with involvement in federal issues as they relate to workforce and education concerns; and (4) community service opportunities through active involvement in community projects and philanthropy through the NVTC Foundation.

### **About Digital Sandbox**

A leader in the emerging category of Enterprise Risk Management (ERM), Digital Sandbox and its flagship solution, Site Profiler®, deliver the most comprehensive platform for predictive analytics based ERM, enabling real-time threat analysis and operational risk management for government agencies and commercial organizations. Digital Sandbox Technology allows customers to achieve continuity of operations and protection for physical, virtual, information and human assets within and across an enterprise. Digital Sandbox and its risk analytics represent an evolution in risk management solutions, fusing disparate data into risk management models to understand, prevent and ultimately respond to critical operational risks that threaten an organization.

Founded in 1998, Digital Sandbox is headquartered in Reston, Virginia, just outside Washington, D.C. The company leverages extensive and ongoing collaboration with Federal government officials responsible for national defense and homeland security as well as leading industry partners. The Departments of Defense, Justice and Homeland Security funded more than \$5 million in the development and implementation of the Digital Sandbox Technology. For more information, please visit: [www.dsbox.com](http://www.dsbox.com).

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